# **PORTFOLIO** EU FUNDING ACCELERATOR

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## GET TO KNOW US

#### WHY CHOOSE MAGELLAN CIRCLE?

With a multidisciplinary team located in Brussels, Porto and Genoa, at Magellan Circle we have a profound EU funded projects know-how, as well as extensive expertise in Mobility & Transport and Environment & Circular Economy

#### WHAT ARE OUR FOCUS AREAS?

Driven by the EU policies such as the Green Deal, the Recovery and Resilience Plan, the 2030 Climate Action Plan, the Efficient & Green Mobility package, Magellan Circle goal is to anticipate the next legislation and trends triggering a great impact on the Transport, Mobility & Logistics markets.

#### WHAT DOES MAGELLAN CIRCLE MEAN?

For us, it stands for navigating the EU waters and creating opportunities for a sustainable future completing a full circle with the best industry practices.



# ABOUT EU FUNDING ACCELERATOR

Through our expertise in project management, we support public authorities and private companies in **developing successful funding applications and finding the most suitable partners for consortia**.

We will provide your organisation with the support needed in order to produce the **most successful and risk averse strategy** when navigating the **European Union's ambitious and competitive funding environment**.

Thanks to our know-how in **transport**, **environment** and **circular economy** policies and players, and our vast experience of **Horizon Europe**, **CEF** (Connecting Europe Facility), **Innovation Fund**, **LIFE Programme** and other programmes, we can support you with a **360° approach**: from scouting for suitable funding programmes to proposal preparation, negotiation and project management.



## WHAT WE DO

Dunderstand the client needs & define the overall possible funding strategy and related plan (matching strategic needs, investment and funding)		Call preparation and submission, including coordination of the overall project ant technical management of the proposals, preparation of narrative part and support for the administrative part. Liaison with ministries and EU institutions	
Client approach	Call baseline materials preparation	Call submission	Continuous scouting for funding
	Preparation of baseline material for the Call, including - if needed - technical documentation (i.e. feasibility studies, cost benefit analysis, socio-economic analysis)		Continuous scouting and advocacy for further EU funding programmes and call for proposals including regular meetings, preparation of project concept notes, networking

with potential partners

#### AREAS OF EXPERTISE

#### **ENVIRONMENT & CIRCULAR ECONOMY**

The Environment & Circular Economy Area focuses on the **sustainability challenges** faced by modern societies. It addresses both the traditional utilities such as **waste**, **water** and **energy** and all the industrial sectors relevant for the transition to a more circular economy.

#### We are able to:

- provide insights on current strategies for sustainability
- anticipate future trends
- develop tailored consultancy services





#### **MOBILITY, TRANSPORT & LOGISTICS**

Driven by the **EU policies** such as the **Green Deal**, the **Recovery and Resilience Plan**, the **2030 Climate Action Plan**, the **Efficient & Green Mobility package**, Magellan Circle goal is to anticipate the next legislation and trends triggering a great impact on the markets.

#### CLIENTS

### **Public Entities and Public Bodies**



### Private National and International companies

LOGISTICS & MARITIME FORUM



#### CLIENTS

#### **Association & Clusters**



### **Universities & Research**

#### Centers























## **MEET THE MOBILITY & TRANSPORT TEAM**



Manuela Flachi Senior Consultant



Marco Gorini Senior Consultant



Filipe Ribeiro Senior Consultant



Manuela Soares Senior Advisor



Reza Karimpour Senior Consultant



Iryna Moroz

Consultant



Beatrice Dauria Senior Consultant

## **MEET THE ENVIRONMENT & CIRCULAR ECONOMY TEAM**



Hugo Marques Sousa

Senior Consultant



Teresa Presas Senior Advisor



Marilena Branchina Senior Consultant



Jorge Goncalves Consultant

## **GET IN TOUCH**

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